Each year, participating agricultural colleges across the nation provide data to summarize entry-level salaries of recent graduates of their programs. The information is useful to help illustrate industry trends and provide appropriate baselines for both students and employers. The summary, which is coordinated by Iowa State University, includes information collected by career services offices from December 2019 and May 2020 undergraduates. After the data are tabulated, the summary is finalized in August of each year and disseminated to contributing schools for appropriate use. This year, the participating universities were:

Auburn University – College of Agriculture
Clemson University – College of Agriculture, Forestry and Life Sciences
Colorado State University – Warner College of Natural Resources and College of Agricultural Sciences
Iowa State University – College of Agriculture and Life Sciences
Kansas State University – College of Agriculture
Louisiana State University – College of Agriculture
Michigan State University – College of Agriculture and Natural Resources
Middle Tennessee State University – School of Agriculture
Oklahoma State University – College of Agricultural Sciences and Natural Resources
Purdue University – College of Agriculture
Texas A&M University – College of Agriculture and Life Sciences
The Ohio State University – College of Food, Agricultural and Environmental Sciences
University of Florida – College of Agricultural and Life Sciences
University of Illinois – College of Agricultural, Consumer and Environmental Sciences
University of Maryland – College of Agriculture and Natural Resources
University of Minnesota – College of Food, Agricultural, and Natural Resource Sciences
University of Missouri – College of Agriculture, Food and Natural Resources
University of Nebraska-Lincoln – College of Agricultural Sciences and Natural Resources
University of Wisconsin – College of Agricultural and Life Sciences
### Agricultural Economics & Business

#### Job Title | Job Title | Job Title | Job Title | Job Title | Job Title
--- | --- | --- | --- | --- | ---
Accounting | $49,147 | $33,280 | 75,000 | 6 | Business Analyst | 58,276 | 42,000 | 80,000 | 33 | Customer Service/Support | 47,847 | 22,000 | 67,000 | 17 | Elevator Management | 51,000 | 50,000 | 52,000 | 2 | Farm Management/Land Appraisal | 46,923 | 25,000 | 62,000 | 13 | Farming Operation | 43,811 | 20,000 | 80,000 | 14 |
Financial Advisor | 49,022 | 30,000 | 80,000 | 24 | Grain Merchandising/Commodities | 55,888 | 35,000 | 75,000 | 46 | Human Resources | 44,397 | 30,160 | 60,500 | 13 | Insurance | 44,762 | 25,000 | 65,000 | 21 | Lending/Finance | 45,803 | 25,000 | 60,000 | 46 | Marketing | 49,223 | 20,000 | 65,000 | 13 | Policy/International Trade | 52,333 | 42,000 | 74,000 | 6 | Production/Management Trainee | 53,214 | 35,360 | 72,000 | 37 | Sales Representative | 52,146 | 18,000 | 80,000 | 97 | Other | 46,966 | 15,000 | 82,000 | 89 |
**Total** | **$50,082** | **15,000** | **82,000** | **477**

**Further Education**

---

### Organizations Hiring Students in Agricultural Economics & Business

- Allen Honda
- ALPHA Facilities Solutions
- Affair
- Amazon
- American National
- AON
- Apex Systems
- Applegate’s Seed House
- Archer Daniels Midland
- Arthur J. Gallagher
- Asset Plus Corp
- AT&T Inc.
- AXA Advisors
- Ayco
- Baker Hughes
- Balance4ward
- Bane-Welker Equipment
- Bank of America
- Bank of Wolcott
- BASF
- Bayer Crop Science
- Batyree
- Beacon Ag Group
- Beaver Creek Transport
- Belstra Milling Co
- Best Buy Headquarters
- Big Iron Auctions
- Black Gold Farms
- Bobcat of Indy
- Brandt
- Brazos County 911 District
- Brown Distribution
- Buck Bros Inc.
- Buckeye Power
- Bunge North America
- Bunge, EGT
- Busey Wealth Management
- BWI Companies
- Cactus Feeders
- Cal-Maine Foods
- Calmer Cornheads
- Camden Property Trust
- Camp Ridecrest
- Carlilomago Surveying
- Carolina Bridge Construction
- Carroll Construction Supply
- Caroll Implement LTD
- Central Valley Ag
- Cerner
- Cetera Investment Services
- CGB Enterprises
- Citizens First National Bank
- Coastal AgroBusiness
- Columbus Literacy Council
- Comer Equipment Company
- Community State Bank
- Consumers National Bank
- Cornerstone Government Affairs
- Corteva Agriscience
- Coyote Logistics
- Creekside Nursery
- Crop Risk Services
- CUSB Bank
- Dague Farms
- Daikin
- Dell
- Deloitte Consulting LLP
- Dosch Marshall Real Estate
- E & J Gallo Winery
- Eaton Farm Bureau
- Cooperate
- eCatholic
- Edward Jones
- Effingham Equity
- Ellie Mae Music
- Enertech
- Epic Systems
- Evolution Ag
- Express Employment Professionals
- Farm Bureau Financial Services
- Farm Credit Administration
- Farm Credit East/Crop Growers
- Farm Credit Mid-America
- Farm Credit Services of America
- Farmers Elevator & Exchange
- Farmers Mutual Hail
- Farmers State Bank
- FDIC
- Federal Reserve Board of Governors
- Fertilizer Dealer Supply
- Fidelity Bank and Trust
- Fidelity Investments
- Findlay Implement Company
- First American Bank
- First National Bank
- First National Bank of Syracuse
- First United Bank
- Flint Hills Resources
- FNB Bank
- Forest Edge
- Friedland Industries, Inc.
- Frito-Lay
- Frontier Futures Inc.
- Fuezs Farms
- G6 Hospitality
- Galveston Insurance Associates
- Gavilon
- GDM Seeds
- General Land Office
- General Mills
- Georgia Pacific
- Gilligan Company
- Girard Farms
- Golden Harvest Seed
- Golden State Farm Credit
- Goosehead Insurance
- G-Panzer Productions, LLC
- Gratiot Agricultural Professional Services
- Great Plains Bank
- Greedoh Farms
- GreenStone Farm Credit Services
- Grid Beyond
- H2 Ag
- Harley Davidson Motor Co. Heartland Bank
- Heartland Beverage LLC
- Heartland Co-op
- Helena Agri Enterprises
- High Plains Farm Credit
- HighRadius Corporation
- Hilll North America
- Home City Grain
- HomeAdvisor
- Hoosier Heartland State Bank
- Hormel Foods
- Illinois Pork Producers Association
- Indiana State Department of Agriculture
- Industrial Specialist Solutions
- Innovative Ag Services
- InteInAir
- InterBank
- Iowa State Bank
- Iowa State University
- John Deere
- Johnson Farms
- Jordan Farms
- J-Six Enterprises
- Kalmucy Farms Inc.
- Kane Hail Barry Neurology
- Kentland Bank
- Kokomo Grain Co
- Kraft Heinz
- Krieger Farms
- Kronos Incorporated
- Kubota Tractor Corporation
- La Reina Ranch Designs
- Land O'Lakes, Inc.
- Larad Vaccines
- Legacy Meats
- Lehenbauer Farms
- Lenny’s Gas N Wash

(continued)

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December 2019 / May 2020
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<thead>
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<th>Organizations Hiring Students in Agricultural Economics &amp; Business (continued)</th>
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<td>Seidel Construction</td>
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<td>Sinclair Tractor</td>
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<tr>
<td>Smithfield Foods</td>
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<td>Weilfeet</td>
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<tr>
<td>Westfield Insurance</td>
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<td>Boston University</td>
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<td>National University of Ireland</td>
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<td>South Dakota State University</td>
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<td>Texas A&amp;M International University</td>
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<td>Texas A&amp;M University School of Law</td>
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<tr>
<td>The New School</td>
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<td>The Ohio State University</td>
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<td>University of Denver</td>
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<td>University of Florida</td>
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<td>University of Georgia</td>
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<tr>
<td>University of Illinois - Urbana-Champaign</td>
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<td>University of North Texas</td>
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<tr>
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<td>University of South Carolina</td>
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<tr>
<td>University of South Dakota School of Law</td>
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<td>University of Southern California</td>
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<td>University of Wisconsin - Madison</td>
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<tr>
<td>Washington and Lee Law</td>
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</tbody>
</table>

December 2019 / May 2020
## Agricultural Education, Communication & Studies

### Job Title | Average Salary | Low Salary | High Salary | #
--- | --- | --- | --- | ---
Ag Education Teacher | $42,706 | 31,000 | 62,000 | 69
Communications/Public Relations | 40,701 | 24,960 | 68,000 | 25
Community Planning | 41,537 | 41,537 | 41,537 | 1
Cooperative Extension System | 32,446 | 15,000 | 40,000 | 11
Customer Service/Support | 40,000 | 40,000 | 40,000 | 2
Family/Social Services | N/A | N/A | N/A | N/A
Farming Operation | 40,000 | 40,000 | 40,000 | 1
Marketing | 40,750 | 28,000 | 68,748 | 9
Non-Profit Organizations | 32,193 | 14,000 | 55,000 | 16
Policy/Legislative | 36,000 | 36,000 | 36,000 | 1
Sales Representative | 53,361 | 26,187 | 70,000 | 22
Other | 40,546 | 16,806 | 60,000 | 39

### Major Total | $41,614 | 14,000 | 80,000 | 196

### Further Education

### Organizations Hiring Students in Agricultural Education, Communication & Studies

- Abilene USD 435
- AG AM in Kansas
- AgLife Communications
- AgriNovis Indiana
- Alpha Delta Pi
- American Airlines
- American Angus Association
- American Campus Communities
- Anderson County Schools
- Ascension Parish School Board
- Auburn University
- Aurora Coop
- BASF - AGRO
- Bayer Crop Science
- Big Pastre Public School
- Blinn College
- Brazos County Extension
- Breakaway Ministries
- Bush School - Center for Nonprofits and Philanthropy
- Cambridge Educational Services
- Cardinal Health
- Carriage Crossing
- Cascade High School
- Caterpillar
- Cedar Rapids Prairie High School
- Central City Public Schools
- Central Farm Service
- Chambers Public Schools
- Champaign Health District
- Cheylin USD 103
- Chi Alpha Christian
- City of Madison, Wisconsin
- Clear Fork Schools
- Clemson University Extension Service
- Clinton Central School Corporation
- Colorado Farm Bureau Federation
- Colorado Open Lands
- Columbus Public Schools
- Commission for Case Manager Certification
- Conservation
- Crawford Public Schools

(continued)
Further Education
American University
Auburn University
Barry University
Boise State University
Clemson University
Connors State College
Erickson Institute
George Washington University
Governors State University
Iowa State University
Lake Land College
Lewis University
Midwestern University
Murray State
Oklahoma State University
Purdue University
St. Ambrose University
Tarleton State University
Texas A&M University
The College of William and Mary
The Ohio State University
University of Florida
University of Georgia
University of Glasgow
University of Houston Law Center
University of Illinois - Chicago
University of Illinois - Urbana-Champaign
University of Mississippi
University of Nevada Las Vegas
University of South Florida
University of Tennessee
University of Washington
Washington University
Washington University School of Medicine
Agronomy and Crop Sciences

### Organizations Hiring Students in Agronomy and Crop Sciences

<table>
<thead>
<tr>
<th>Job Title</th>
<th>Average Salary</th>
<th>Low Salary</th>
<th>High Salary</th>
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<td>65,000</td>
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<tr>
<td>Conservation/Environmental Technician</td>
<td>40,762</td>
<td>31,208</td>
<td>48,400</td>
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<td>Farming Operation</td>
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### Further Education

- American University
- Clemson University
- Colorado State University
- Cornell University
- Indiana University School of Medicine
- Iowa State University
- Kansas State University
- Louisiana State University
- Montana State University
- Oklahoma State University
- Oregon State University
- Purdue University
- Texas A&M University
- The Ohio State University
- University of California - San Diego
- University of Illinois - Urbana-Champaign
- University of Michigan
- University of Missouri
- University of Nebraska
- University of Washington
- Washington State University
- Wayne State University
- Waymire Family Farms
- West Michigan AgriScience
- Wickham Tractor Company
- Wilbur-Ellis
- WinField United
- Zoucha Farms

### Organizations

- Acre Management
- Advanced Agritics
- Ag One Agency
- AgReliant Genetics
- Agritech Research
- AgVantage FS
- AgVenture
- Anderson Wheat Farms
- Aurora Cooperative
- Autauga Farming Company
- Barglof Farms
- Bayer Crop Science
- Beck’s Hybrids
- Betaseed
- Black Gold Farms
- Bonifas Entreprises
- Butte County Rice Growers
- Butte Farm Supply
- Carter Ag Services
- Central Farm Service
- Central Valley Ag
- Central Ag Consulting
- CGB Enterprises
- Civil Design Advantage
- Cloverton Farms
- CNH Industrial
- Cooperative Elevator Company
- Cooperative Supply Inc.
- Corteva Agriscience
- Crop Agristore
- Crop Consultant
- Crop Tech Inc.
- Crop-Tech Consulting
- Eldon C. Stutsman, Inc.
- Ellsworth Farmers Exchange
- Evergreen FS
- Farmers Cooperative
- Farmers Win Coop
- Five Star Co-op
- Frenchman Valley Cooperative
- GDM Seeds
- Golden Harvest Seeds
- Hasenick Brothers LLC
- Heartland Co-op
- Helena Agri-Enterprises LLC
- Herbers Seed & Consulting
- Hines Farms
- Holistic Industries
- Horseshoe Bay Resort
- IntelAir, Inc.
- International Fumigators
- Iowa Soybean Association
- J.G. Boswell Company
- Kansas State University
- Kova Fertilizer Inc.
- Lage Land and Livestock
- Landus Cooperative
- Laughery Valley Co-op
- LG Seeds
- Linn Co-op Oil Company
- Mann Farms
- MaxYield Cooperative
- MFA
- Norder Supply
- Nutrien Ag Solutions
- Oklahoma State University
- Ottawa Lake Co-Op Elevator
- PepsiCo
- PulteGroup Inc.
- Redworth Farms
- Schwartz Farms
- Scott Farms
- Service and Supply
- Servi-Tech
- Syngenta
- Tall Crop
- Teach for America
- The Bundt Shoppe
- The Ohio State University
- The Seed Source
- Turn East
- Unity Point Health Methodist
- USDA APHIS
- USDA ARS
- USDA FSA
- USDA NRCS
- Valient USA
- Viafield, A Cooperative
- Waymire Family Farms
- West Michigan Agriscience
- Wickham Tractor Company
- Wilbur-Ellis
- WinField United
- Zoucha Farms

December 2019 / May 2020
Organizations Hiring Students in Animal and Dairy Sciences

<table>
<thead>
<tr>
<th>Job Title</th>
<th>Average Salary</th>
<th>Low Salary</th>
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<td>Herdsman</td>
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<td>50,029</td>
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<td>Research Technician</td>
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<td>Swine Industry</td>
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<td>Vet Technician</td>
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<td>Zookeeper/Wildlife Rehab</td>
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<tr>
<td>Other</td>
<td>40,624</td>
<td>21,840</td>
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*Major Total* $39,921 15,000 85,000 241

Further Education 263
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<th>University of Iowa</th>
<th>College of Veterinary Medicine</th>
<th>University of Wisconsin Colleges</th>
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<td>University of Minnesota</td>
<td>Palmer College of Chiropractic</td>
<td>Virginia-Maryland College of Veterinary Medicine</td>
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<td>University of Nebraska-Lincoln</td>
<td>Paul Mitchell School - Columbus</td>
<td>West Texas A&amp;M</td>
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<td>University of Wisconsin - Madison</td>
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<td>USDA ARS</td>
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<td>VetIQ</td>
<td>Regis University</td>
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<tr>
<td>Vista Equine Colorado, LLC</td>
<td>Ross University School of Veterinary Medicine</td>
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<td>Wagler Dairy</td>
<td>Scott County Community College</td>
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<td>Walmart Pharmacy</td>
<td>South Dakota State University</td>
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<tr>
<td>Watson Creek Veterinary Clinic</td>
<td>St. George’s University</td>
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<td>Weldon Cow Horses</td>
<td>St. John’s College of Nursing</td>
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<td>West Fork Ranch</td>
<td>Texas A&amp;M University</td>
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<tr>
<td>Whitaker Marketing Group</td>
<td>Texas A&amp;M University College of Veterinary Medicine</td>
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<tr>
<td>WinStar Farms</td>
<td>Texas Christian University</td>
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<tr>
<td>XenoSTART</td>
<td>The Ohio State University</td>
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<td><strong>Further Education</strong></td>
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<td>Auburn University</td>
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<td>Colorado State University</td>
<td>University of Arkansas</td>
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<tr>
<td>Colorado State University</td>
<td>University of British Columbia</td>
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<tr>
<td>College of Veterinary and Biomedical Sciences</td>
<td>University of Edinburgh</td>
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</tr>
<tr>
<td>Cornell University</td>
<td>University of Florida</td>
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<tr>
<td>Creighton University</td>
<td>University of Florida College of Veterinary Medicine</td>
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<td>Creighton University School of Law</td>
<td>University of Georgia</td>
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<tr>
<td>Elmhurst College</td>
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<td>Florida State University</td>
<td>University of Glasgow School of Veterinary Medicine</td>
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<tr>
<td>Georgetown University</td>
<td>University of Illinois</td>
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<tr>
<td>Heartland School of Ministry - Applied Theology</td>
<td>University of Illinois - Urbana-Champaign</td>
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<tr>
<td>Hult International Business School</td>
<td>University of Illinois - Urbana-Champaign College of Veterinary Medicine</td>
<td></td>
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<tr>
<td>Iowa State University</td>
<td>University of Kentucky</td>
<td></td>
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<tr>
<td>Iowa State University College of Veterinary Medicine</td>
<td>University of Minnesota</td>
<td></td>
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<td>University of Minnesota College of Veterinary Medicine</td>
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<tr>
<td>College of Veterinary Medicine</td>
<td>University of Nebraska School of Veterinary Medicine</td>
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<tr>
<td>Loyola University Chicago</td>
<td>University of Nebraska/Iowa State Professional Program in Veterinary Medicine</td>
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<td>Michigan State University</td>
<td>University of Oklahoma</td>
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<tr>
<td>Middle Tennessee State University</td>
<td>University of Texas Medical Branch</td>
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<tr>
<td>Midwestern University</td>
<td>University of Wisconsin - Madison</td>
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<tr>
<td>Midwestern University College of Veterinary Medicine</td>
<td>University of Wisconsin - Madison School of Veterinary Medicine</td>
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<tr>
<td>Mississippi State University</td>
<td>University of Wisconsin - River Falls</td>
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<tr>
<td>College of Veterinary Medicine</td>
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### Biological Sciences

<table>
<thead>
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<th>Job Title</th>
<th>Average Salary</th>
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<th>High Salary</th>
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<tbody>
<tr>
<td>Biochemist</td>
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<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
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<td>Biologist</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
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<td>Biology Teacher</td>
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<td>39,035</td>
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<tr>
<td>Entomologist</td>
<td>32,000</td>
<td>32,000</td>
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<tr>
<td>Genetic Counseling</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
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<tr>
<td>Lab/Research Technician</td>
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<td>Medical Scribe</td>
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<td>20,800</td>
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<tr>
<td>Microbiologist</td>
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<td>42,500</td>
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<td>Public Health Specialist</td>
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### Organizations Hiring Students in Biological Sciences

- AboundBio Inc.
- All Heart Home Care
- AmeriCorps
- ArrantaBio
- Asuron
- Barilla America, Inc.
- Biowest
- Boston Scientific
- Breeze Boutique
- Cargill
- Catalent
- Child Health Research Institute
- City of East Lansing
- Colorado State University
- Community Economic Development Association of Michigan
- Cooperative Institute for Great Lakes Research
- Cornell University
- Corteva Agriscience
- Covance
- CVS Pharmacy
- DNASTAR, Inc.
- Dodson Pest Control
- Emergency Care Consultants
- Epic Systems
- Fujifilm Diosynth Biotechnologies
- Gene Check
- GENEWIZ
- Grand Lake Mental Health Center
- Henry Ford Health System
- Huntington Learning Center
- Imanis Life Sciences
- Infosec
- Integris
- Kerry
- MD Aesthetics and Dermatology
- Medpace, Inc.
- Micropal ID
- Mills Fleet Farm
- Natera
- Oak Ridge Institute for Science and Education
- Oklahoma Medical Research Foundation
- Oklahoma State University
- Pace Analytical
- Paratech Ambulance Service

(continued)

December 2019 / May 2020
## Environmental Sciences, Fisheries, Forestry & Wildlife Biology

<table>
<thead>
<tr>
<th>Job Title</th>
<th>Average Salary</th>
<th>Low Salary</th>
<th>High Salary</th>
<th>#</th>
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</thead>
<tbody>
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<td>N/A</td>
<td>N/A</td>
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<td>Conservation Officer/Park Ranger</td>
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<td>Environmental Consultant</td>
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<td>Environmental Technician</td>
<td>45,831</td>
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<td>Firefighter</td>
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<td>Wildlife Biologist/Technician/Research</td>
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<td>Wood Products</td>
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<td>N/A</td>
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<tr>
<td>Zoookeeper/Wildlife Rehab</td>
<td>N/A</td>
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Further Education: 78

### Organizations Hiring Students in Environmental Sciences, Fisheries, Forestry & Wildlife Biology

- Accenture
- Advanced Environmental Laboratories
- AGEISS
- ALDI USA
- Allen County Soil and Water Conservation District
- Altenburg Hardwood and Lumber Company
- Apex Companies
- Apple, Inc.
- AQUA DOC Lake & Pond Management
- Aquatic Control
- Arizona Game and Fish Department
- Aspen Tree Service
- Atkins North America
- Auburn University
- Austin Police Department
- AVESI, Inc.
- Bartlett Tree
- Baum Environmental
- Bayer
- Bikes Make Life Better
- Blue Wing Consulting, LLC
- Boyne Mountain
- Bridging Access to Care Bureau of Land Management
- Burns & McDonnell
- CACI
- California State Parks
- Camp Io-Dis-E-Ca
- Camp Timberline
- CHS
- City of Fort Collins
- Clean Fuels Ohio
- Clean Harbors
- CN Utility Consulting
- Colorado Forest Restoration Institute
- Colorado Open Lands
- Colorado State University
- Columbus and Franklin County Metro Parks
- Columbus Equipment Company
- Columbus Recreation and Parks Department
- Comanche Gas Solutions
- Conservation Districts of Iowa
- Consumers Energy
- Crystal River Outfitters - M22
- Glen Arbor
- CTL Engineering
- Delta Land Services, LLC
- Department of Defense
- DJM Logistics
- Earthworks Environmental
- Eastex Environmental Laboratory
- Echo Global Logistics
- EH&ST
- Environmental Consultants Inc.
- (ECI)
- Fiat Chrysler Automobiles
- Fibertec Industries
- FirstGroup America
- Five Rivers Metroparks
- Florida Forest Service
- Florida State Parks
- Fort Collins Tree Care
- Grayback Forestry
- Great Lakes Cheese
- Heartland Forest Consulting
- Heat Makes Sense
- Hexion Inc.
- Illinois Natural History Survey
- Independent Stave Company
- Indiana DNR
- Infrastructure & Energy Alternatives
- Ingham County Parks: Hawk Island
- Insurance Office of America
- International Paper
- Inverness
- Iowa DNR
- J&J Hall Farms
- Jefferson County Government
- JEO Consulting Group
- Kansas State University
- Ken Rust Consulting
- Kent County Road Commission
- Kiewit Power Constructors
- Lake and Pond Solutions Co.
- Lochmueller Group
- Louisiana University Marina Consortium
- LT Environmental
- LyondellBasell
- MASI Environmental Laboratory
- Mathy Construction Company
- Mesa Police Department
- Michigan Environmental Council
- Michigan Farmers Market Association
- Michigan State University
- Milliken Forestry Company
- Missouri Department of Conservation
- Morgan Stanley
- National Ecological Observatory Network (NEON)
- National Park Service
- National Renewable Energy Laboratory
- Natural Shore Technologies
- Nebraska Department of Environment and Energy
- Nebraska Forest Service
- Nebraska Game and Parks
- ODEQ
- Ohio Department of Agriculture
- Ohio DNR
- Ohio EPA
- Oklahoma Forestry Services
- OmniLytics, Inc.
- One Columbus
- Penn State Extension
- Pike Lumber Company LLC
- Pioneer Forest LLC
- Plumas National Forest
- Prophetsown State Park
- Purdue University
- RDM Shrimp Farm
- Renewable Energy Systems
- Resource Recycling Systems
- Seafood Foods
- Senior Apptactor
- Silka Sound Science Center
- Southern Illinois University
- Speedway
- Spring Creek Outdoors LLC
- State Farm

(continued)
Organizations Hiring Students in Environmental Sciences, Fisheries, Forestry & Wildlife Biology (continued)

Stella-Jones
Sustainable Energy Fund
Sustainable Environment Consultant
SWCA Environmental Consultant
Teach for America
Telluride Academy
Terracon Consulting
Texas Commission on Environmental Quality
Texas Conservation Corp
Texas Department of Public Safety
Texas Parks and Wildlife
The Aldo Leopold Foundation
The Associated Press
The Davey Tree Expert Company
The Ohio State University
The Prairie Enthusiasts
The Walt Disney Company
Timberland Consulting LLC
Tippmann Group
Trutech, Inc.
Turner Construction
U.S. Air Force
U.S. Army
U.S. Army Corps of Engineers
U.S. Environmental Protection Agency
U.S. Navy
United States Geological Survey
United States Marine Corps
University Christian Outreach
University of Florida
University of Georgia
University of Maryland
University of Minnesota
University of Missouri
University of Nevada
University of Wisconsin - Madison
Unum
Upper Sugar River Watershed Association
Urban Ecology Center
USDA APHIS
USDA FS
USDA FSA
USDA NRCS
Utah Division of Wildlife
VRX
Walker Basin Conservancy
Washington State Department of Natural Resources
Western States Reclamation Inc.
Whole Foods Market
Wildlife Management Institute
Wisconsin Legislature
Woda Cooper Companies
Wood PLC
Zoom Casa

Further Education
Allen College
Arizona State University

Auburn University
Colorado State University
Columbia University
Dalhousie University
Drake University School of Law
Erasmus Mundus
Georgetown University
Georgia Tech
Idaho State University
Indiana University - Bloomington
Iowa State University
Iowa State University College of Veterinary Medicine
Lewis & Clark Law School
Louisiana State University
Louisiana State University
School of Veterinary Medicine
Memphis University
Middle Tennessee State University
Oklahoma State University
Pace University Elisabeth Haub School of Law
Pennsylvania State University
Purdue University
San Diego Miramar College
Southern Illinois University of Carbondale
The Ohio State University
University of Alabama
University of California - Davis
University of Colorado
University of Findlay
University of Florida
University of Georgia
University of Hawaii
University of Idaho
University of Illinois - Urbana-Champaign
University of Iowa
University of Kansas
University of Miami
University of Michigan
University of Minnesota
University of Nebraska - Lincoln
University of Southern California
University of Wisconsin - Madison
Utah State University
Vermont Law School
Western Washington University

December 2019 / May 2020
## Food Science, Human Nutrition & Dietetics

<table>
<thead>
<tr>
<th>Job Title</th>
<th>Average Salary</th>
<th>Low Salary</th>
<th>High Salary</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Culinary Arts</td>
<td>$</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
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<tr>
<td>Enology/Brewmaker</td>
<td>41,900</td>
<td>40,000</td>
<td>43,000</td>
<td>4</td>
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<tr>
<td>Food Service Industry</td>
<td>41,829</td>
<td>20,800</td>
<td>65,000</td>
<td>7</td>
</tr>
<tr>
<td>Nutritionist</td>
<td>27,831</td>
<td>25,584</td>
<td>30,100</td>
<td>4</td>
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<tr>
<td>Production Technologist</td>
<td>56,352</td>
<td>44,000</td>
<td>65,000</td>
<td>26</td>
</tr>
<tr>
<td>Public Health Services</td>
<td>47,067</td>
<td>31,200</td>
<td>55,000</td>
<td>3</td>
</tr>
<tr>
<td>Quality Assurance/Control</td>
<td>53,378</td>
<td>24,960</td>
<td>84,000</td>
<td>31</td>
</tr>
<tr>
<td>Registered Dietitian*</td>
<td>60,300</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Research &amp; Development</td>
<td>57,029</td>
<td>27,000</td>
<td>76,000</td>
<td>24</td>
</tr>
<tr>
<td>Sales Representative</td>
<td>53,125</td>
<td>45,000</td>
<td>60,000</td>
<td>4</td>
</tr>
<tr>
<td>Sensory</td>
<td>62,400</td>
<td>62,400</td>
<td>62,400</td>
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<tr>
<td>Other</td>
<td>47,380</td>
<td>24,000</td>
<td>75,000</td>
<td>13</td>
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<tr>
<td><strong>Major Total</strong></td>
<td><strong>$52,071</strong></td>
<td><strong>20,800</strong></td>
<td><strong>84,000</strong></td>
<td><strong>117</strong></td>
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<tr>
<td><strong>Further Education</strong></td>
<td></td>
<td></td>
<td></td>
<td><strong>121</strong></td>
</tr>
</tbody>
</table>

## Organizations Hiring Students in Food Science, Human Nutrition & Dietetics

- 2U
- Abbott Nutrition
- AbE Manufacturing
- Advanta
- Air Force
- AmeriCorps
- Andell Inc.
- Aramark
- Ardent Mills
- Beck Flavors
- Blue Bell Creameries
- Cal-Maine Foods
- Cargill
- Chick-Fil-A
- Chike Nutrition
- Clear Mask
- Coca-Cola
- Columbine Health Systems
- Conagra Brands, Inc.
- Corbion
- Diageo
- E & J Gallo Winery
- Fellowship of Catholic University Students (FOCUS)
- Ferrara Candy Company
- Frito-Lay
- General Mills
- Gerber
- Grain Craft
- Health Department Kuwait
- Home Chef
- Hormel Foods
- House Foods Group
- Ingredion - TIC gums
- J. C.ody's Steaks & BBQ
- JBS USA
- Jewel Osco
- Kerry
- Kraft Heinz
- Land O'Frost
- Levy Restaurants
- Mars, Inc.
- McDonald's
- Microsoft
- Missouri Department of Health and Senior Services
- Miyoko's
- Mondelez International
- Nestle
- Nestle Gerber
- NorthShore University
- Culinary Institute of America
- Drake University College of Pharmacy & Health Sciences
- Eastern Carolina University
- Florida State University
- Franciscan Missionaries of Our Lady of the Lake University
- Hines VA Hospital
- Illinois State University
- Iowa State University
- Johns Hopkins University
- School of Medicine
- Kansas State University
- Logan University
- Louisiana State University
- Louisiana State University
- School of Allied Health Professions
- Loyola University Chicago
- Marquette University
- Medical University of South Carolina
- Medical University of South Carolina College of Dental Medicine
- Metropolitan State University of Denver
- Middle Tennessee State University
- Midwestern University
- New York University
- Oakwood University
- Oklahoma State University
- Parker University
- Purdue University
- Rutgers University - New Brunswick
- Samford University
- Sodexo
- Texas A&M University
- Texas Tech University
- Texas Woman's University
- The Ohio State University
- The University of Edinburgh
- Uniformed Services University of the Health Sciences
- University of Florida
- University of Georgia
- University of Glasgow
- University of Guelph
- University of Houston
- University of Illinois
- University of Illinois - Urbana-Champaign
- University of Iowa College of Dentistry
- University of Massachusetts - Amherst
- University of Michigan
- University of Minnesota
- University of Nebraska - Lincoln
- University of South Florida
- University of Wisconsin - Green Bay
- University of Wisconsin - Madison
- Virginia Commonwealth University
- Virginia Tech University
- Wageningen University
- Wake Forest University

* Represents the median salary of respondents with 1-4 years experience as reported by the Academy of Nutrition and Dietetics 2019 Compensation & Benefits of the Dietetics Profession report. Note: This report is published every two years.

December 2019 / May 2020
Horticulture

<table>
<thead>
<tr>
<th>Job Title</th>
<th>Average Salary</th>
<th>Low Salary</th>
<th>High Salary</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Education</td>
<td>$28,333</td>
<td>24,000</td>
<td>31,000</td>
<td>3</td>
</tr>
<tr>
<td>Golf Course Industry</td>
<td>41,133</td>
<td>30,000</td>
<td>60,000</td>
<td>15</td>
</tr>
<tr>
<td>Greenhouse Production</td>
<td>39,777</td>
<td>30,000</td>
<td>50,000</td>
<td>7</td>
</tr>
<tr>
<td>Landscape Design</td>
<td>44,929</td>
<td>35,400</td>
<td>55,000</td>
<td>7</td>
</tr>
<tr>
<td>Landscape Installation/Maintenance</td>
<td>43,878</td>
<td>20,800</td>
<td>65,000</td>
<td>15</td>
</tr>
<tr>
<td>Nursery Management</td>
<td>31,533</td>
<td>25,000</td>
<td>40,000</td>
<td>6</td>
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<tr>
<td>Public Garden Management</td>
<td>27,000</td>
<td>24,000</td>
<td>30,000</td>
<td>2</td>
</tr>
<tr>
<td>Research Technician</td>
<td>31,300</td>
<td>20,800</td>
<td>39,000</td>
<td>5</td>
</tr>
<tr>
<td>Sales</td>
<td>50,000</td>
<td>35,000</td>
<td>65,000</td>
<td>2</td>
</tr>
<tr>
<td>Sports Turf Management</td>
<td>36,000</td>
<td>35,000</td>
<td>38,000</td>
<td>3</td>
</tr>
<tr>
<td>Vegetable and Fruit Production</td>
<td>25,000</td>
<td>25,000</td>
<td>25,000</td>
<td>1</td>
</tr>
<tr>
<td>Viticulture/Hops Production</td>
<td>28,000</td>
<td>21,000</td>
<td>35,000</td>
<td>2</td>
</tr>
<tr>
<td>Other</td>
<td>35,809</td>
<td>21,800</td>
<td>45,000</td>
<td>7</td>
</tr>
</tbody>
</table>

| Major Total                                   | $38,566        | 20,800     | 65,000      | 75|
| Further Education                             |                |            |             | 20|

Organizations Hiring Students in Horticulture

- Ag-Pro Companies
- Alaback Design Associates
- Allen’s Flowers
- Applied Ecological Services
- Atlanta Athletic Club
- Bluejack National Golf Club
- Bojacy’s Botanicals
- Bonnie Plants
- Bowning Day
- Carfomagno Surveying
- City of Ft. Lauderdale
- Coastal Landscapes and Nursery
- Columbus Clippers
- Community Funded
- Corso’s Horticulture
- Corteva Agriscience
- Country Landscapes, Inc.
- Detroit Lions
- dwg.
- Eagle Eye Golf and Banquet Center
- Earthcraft Landscaping
- Farm Camp, CA
- Findlay Country Club
- Florida Department of Agriculture and Consumer Services
- Franklin Hills Country Club
- Franklin Park Conservatory and Botanical Gardens
- GB Sciences
- Golf Plus
- Green Cherry Organics
- Green Circle Growers
- Greenacres Foundation
- Greenpeak Innovations
- Hidden Creek Landscaping Inc.
- High Prairie Landscape Group
- Horseshoe Bay Resort
- Iron Creek Nursery
- Johnson Nursery
- Key-Scape Landscape Construction
- Kinghorn Gardens
- Knollwood Country Club
- Lakeside Country Club
- Lanoha Nurseries
- Leamy Lawn Care LLC
- Lifescapes Colorado
- Maven Landscaping
- Michigan State University
- Millcreek Gardens
- Mistwood Golf Club

Further Education

- Clemson University
- Colorado State University
- Horticulture Therapy Institute
- Iowa State University
- Louisiana State University
- Mississippi State University
- University of California - Davis
- University of Florida
- University of Georgia
- University of Michigan
- University of Tennessee
- University of Wisconsin System
- Washington State University

December 2019 / May 2020
## Technical & Biosystems Engineering, Industrial Technology, and Packaging Services

<table>
<thead>
<tr>
<th>Job Title</th>
<th>Average Salary</th>
<th>Low Salary</th>
<th>High Salary</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Elevator Management</td>
<td>$56,889</td>
<td>52,000</td>
<td>63,000</td>
<td>9</td>
</tr>
<tr>
<td>Engineer, General</td>
<td>60,816</td>
<td>40,800</td>
<td>78,000</td>
<td>35</td>
</tr>
<tr>
<td>Equipment Test Technician</td>
<td>52,114</td>
<td>37,000</td>
<td>72,000</td>
<td>9</td>
</tr>
<tr>
<td>Estimator</td>
<td>61,667</td>
<td>40,000</td>
<td>70,000</td>
<td>6</td>
</tr>
<tr>
<td>Ethanol</td>
<td>40,000</td>
<td>40,000</td>
<td>40,000</td>
<td>1</td>
</tr>
<tr>
<td>Farming Operation</td>
<td>47,313</td>
<td>30,000</td>
<td>75,000</td>
<td>11</td>
</tr>
<tr>
<td>Industrial Engineer</td>
<td>63,625</td>
<td>50,000</td>
<td>75,000</td>
<td>4</td>
</tr>
<tr>
<td>Logistics</td>
<td>45,400</td>
<td>40,000</td>
<td>60,000</td>
<td>5</td>
</tr>
<tr>
<td>Manufacturing Engineer</td>
<td>65,421</td>
<td>50,000</td>
<td>76,000</td>
<td>12</td>
</tr>
<tr>
<td>Packaging Engineer</td>
<td>70,021</td>
<td>55,000</td>
<td>106,000</td>
<td>24</td>
</tr>
<tr>
<td>Precision Ag Specialist</td>
<td>44,929</td>
<td>37,000</td>
<td>56,000</td>
<td>7</td>
</tr>
<tr>
<td>Production Management</td>
<td>57,425</td>
<td>38,000</td>
<td>72,000</td>
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<tr>
<td>Project Manager</td>
<td>60,128</td>
<td>40,000</td>
<td>82,000</td>
<td>49</td>
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<tr>
<td>Quality Assurance/Control</td>
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<td>40,000</td>
<td>60,000</td>
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<tr>
<td>Research &amp; Development</td>
<td>59,844</td>
<td>29,120</td>
<td>76,000</td>
<td>9</td>
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<tr>
<td>Safety</td>
<td>57,838</td>
<td>50,000</td>
<td>64,700</td>
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<td>Sales Representative</td>
<td>56,716</td>
<td>36,000</td>
<td>85,000</td>
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<tr>
<td>Technical Support Specialist</td>
<td>61,418</td>
<td>37,444</td>
<td>90,000</td>
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<tr>
<td>Water Quality/Soil Conservation</td>
<td>40,000</td>
<td>40,000</td>
<td>40,000</td>
<td>1</td>
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<tr>
<td>Other</td>
<td>58,245</td>
<td>20,000</td>
<td>83,000</td>
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<td><strong>Major Total</strong></td>
<td><strong>$58,406</strong></td>
<td><strong>20,000</strong></td>
<td><strong>106,000</strong></td>
<td><strong>292</strong></td>
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<tr>
<td><strong>Further Education</strong></td>
<td></td>
<td></td>
<td></td>
<td><strong>17</strong></td>
</tr>
</tbody>
</table>

### Organizations Hiring Students in Technical & Biosystems Engineering, Industrial Technology, and Packaging Services

- **1997 JCB**
- **3E**
- **A.C. McCartney Farm**
- **Equipment**
- **Abbott Laboratories**
- **Ag Leader Technology**
- **AGCO Corporation**
- **Agility Fuel Solutions**
- **Ag-Pro Companies**
- **Agropur Cheese**
- **Ail-Tex Pipe & Supply**
- **Altec Industries**
- **Amazon**
- **Amcor**
- **Amtech Software**
- **Andre Farms, LLC**
- **Anheuser-Busch InBev**
- **Anomatic Corp**
- **ARCO Design/Build**
- **Ardent Mills**
- **ASI paving**
- **Atlantic Design Group**
- **Avenue Logistics**
- **Baker Hughes**
- **Barthle Brothers Ranch**
- **Barton Malow Company**
- **Bayer Crop Science**
- **Beach Walk Rentals**
- **Beaver Excavating Company**
- **Benes Service**
- **Benetech, Inc.**
- **Bergmann Architects and Planners**
- **Borrow Construction**
- **Bruner Corporation**
- **Burns and McDonnell**
- **Cargill**
- **Catalent Pharma Solutions**
- **Caterpillar**
- **Central Valley Ag**
- **CGB Enterprises Inc.**
- **Chandler Construction**
- **Charter NEX Films**
- **Chastain-Skillman**
- **Cianbro Corp**
- **City of College Station**
- **Clark Construction**
- **CMS Environmental Solutions**
- **Conagra Brands, Inc.**
- **Conetic Solutions Inc.**
- **Cupertino Electric**
- **Dairy Farmers of America**
- **Dammann Farms**
- **Dabert**
- **DeAngelis Diamond**
- **Deloitte Consulting LLP**
- **Denark Construction**
- **DeYoung Farms**
- **Digger McCray**
- **E & J Gallo Winery**
- **Eclipse Company**
- **Ecotab**
- **Edgewell Personal Care**
- **Element Materials Technology**
- **Elford**
- **Eli Lilly & Company**
- **Elizabeth Krueger Design**
- **Emerson Automation Solutions**
- **Ennis Implement**
- **Evolution Ag**
- **F.H. Paschen**
- **Farm Bureau Insurance**
- **Ferguson Construction**
- **F.I.C. Dealerships**
- **Film Dioskyn Biotechnologies**
- **Ford Motor**
- **Franklin Equipment**
- **Frees and Nichols**
- **French-Reneker Associates Inc.**
- **Frito Lay**
- **Frontier Cooperative**
- **Genentech**
- **General Mills**
- **Genesis10**
- **Georgia J Ig & Co.**
- **Georgia Pacific**
- **Gilbane Building Company**
- **GOMACO Corporation**
- **Goodman-Daikin**
- **Grain Processing Corp.**
- **Great Southern Homes**
- **Green Bay Packaging**
- **Grossenburg Implement**
- **Half Associates**
- **Harvey Construction**
- **Helix Electric, Inc.**
- **Henderson Products**
- **Hensel Phelps Construction**
- **Heritage Produce**
- **HNI Corporation**
- **Hooper Corporation**
- **H-Welding**
- **IDS Engineering Group**
- **Industrial Specialist Solutions**
- **Infrastructure & Energy Alternatives**
- **J.H. Findorf & Son**
- **Jean Stoffer Design**
- **JG Scholes Trucking**
- **JHA Land Surveyors**
- **John Deere**
- **KanEquip**
- **Kelloggs**
- **Kiewit Engineering**
- **KIK Custom Products**
- **Kimley-Horn and Associates**
- **King Engineering**
- **Koenig Equipment**
- **Komatsu Mining Corp. Group**
- **Korff Farms Inc.**
- **Kraft Heinz**
- **Kubota Tractor Corporation**
- **Land O'Lakes, Inc.**
- **Lanehaven Farms Inc.**
- **Limbach Company**
- **Lindsay Corporation**
- **LineLeap**
- **Lockwood Andrews & Newman**
- **Longview Fab and Machine Inc.**
- **Loomis Companies**
- **Lutz Roofing**
- **MacDon Industries**
- **Mars, Inc.**
- **Mary Kay**
- **McAdam Financial**
- **McGraw Building Companies, Inc.**
- **Medline Industries**
- **Medtronic**
- **Mennel Milling Company**
- **MEP Associates**
- **Merck**
- **MFA Incorporated**
- **MilliporeSigma**
- **Missouri Farmers Care**
- **Mortenson Wind Energy Group**
- **Move and Store LLC.**
- **Mr. Excavator**
- **Nestle**
- **Ohio Department of Transportation**
- **OHM Advisors**
- **Onyx Packaging Corporation**
- **Packaging Concepts and Design**
- **Packaging Corporation of America**
- **Pape Dawson Engineering**
- **Pepper Construction**
- **PepsiCo**
- **Performance Contracting**
- **Perrigo Company PLC**
- **Pickaway County Soil and Water Conservation District**
- **Pickaway Farms**
- **Pickett and Associates**
- **POET**
- **Power/mation**

(continued)

**December 2019 / May 2020**
Organizations Hiring Students in Technical & Biosystems Engineering, Industrial Technology, and Packaging Services (continued)

- Pratt Industries
- Precision Concrete Contractors
- PricewaterhouseCoopers
- Ranir - A Perrigo Company
- Raytheon Technologies
- Rivian
- RNA Mechanical
- Roche Constructors
- Rosenboom Machine & Tool, Inc.
- Ruan Transportation
- Ryan Homes
- Sachse Construction
- Sage Ag
- Sauer Technical Services
- Sealed Air Corporation
- Sherwin Williams
- Skinny Bones Pumpkin Patch
- SMA, LLC
- Sonoco
- Southern Methodist University
- Steelcase
- Stover Excavating
- Summit Construction
- Summit Ridge Energy
- SureFire Ag Systems
- TC Transcontinental Packaging
- TDIndustries
- TEC Industrial
- Tetra Tech
- Texas A&M University
- The Climate Corporation
- The Family Garden
- The Great Lakes Construction Company
- The Ohio State University
- The Scoular Company
- The Superior Group
- The Weitz Company
- Theut Glass
- Torque Tools
- Trackside Solutions
- TRG
- Trimble
- TruAcre
- Turner Construction Company
- Twany Inc.
- U.S. Army Corps of Engineers
- U.S. Marine Corps
- U.S. Navy
- Udayana University
- United Phosphorus, Inc.
- USDA NRCS
- Valmont
- Vermeer Corporation
- Victory Rock Texas
- Viking Blast & Wash Systems
- VJS Construction Services
- Weiler, Inc.
- West Side Tractor Sales
- Westminster
- WestRock
- Whiting-Turner Contracting Company
- Wieland
- Willmeng Construction
- Wisconsin Energy Institute

Further Education

- Iowa State University
- Oklahoma State University
- The Ohio State University
- University of Central Florida
- University of Florida
- University of Illinois - Urbana-Champaign
- University of Missouri - Columbia
- University of Nebraska - Lincoln
- University of Queensland
- University of Wisconsin - Madison

December 2019 / May 2020